

**A brief Write-up about Ms Seema Gupta, Executive Director, Power Grid Corporation of India Ltd. for 17th International Conference of Women Engineers and Scientists(ICWES17) October 5th – 7th, 2017 at “J.W. Marriott Hotel, Aerocity, New Delhi.**

After graduating in electrical engineering from Delhi College of Engineering (DCE) in 1983, she has served for more than 34 years in flagship organizations of the Indian power sectors NTPC Ltd. & Power Grid Corporation of India Ltd.

At present, She is heading Northern Region-I, one of the largest regions of POWERGRID, having almost 30 percent of its portfolio and human resource strength of 850. Currently, she is operating power transmission assets worth Rs.19,000Cr. consisting of 14,500 Circuit km TL and 28 Substation with availability of more than 99.81 percentage.

As the COO (CTU), she was responsible for ensuring development of efficient, co-ordinated and economical systems of inter-state power transmission lines and overall development of Indian power sector as a whole. As head of CTU grant & operationalization of open access was streamlined and made “ON LINE”

She worked in Corporate Planning department for close to 9 (Nine) years and was responsible for securing fund for projects at most optimal rate from World Bank and ADB. During her tenure, a record 1 billion US dollar loan was tied up from World Bank.

In the capacity as COO of International Business, POWERGRID as a brand was established and new assignments were secured. Successfully execution of unique project management contract with Ethiopian Govt. to establish a world class utility in Ethiopia involving generation, power transmission and distribution (in consortium) was made in her tenure.

During her stint as a board member in EESL, the organisation witnessed exponential growth; turnover of Rs 26.34 Crores in 2012-13 enhanced to approximately Rs. 600 Crores in 2015-16.

She has been in the leadership role in various departments. All her works have been delivered with the highest quality standards and was made possible by ensuring proper engineering, deployment and motivation of manpower. She has earned a reputation as a turnaround agent and a goto person.

- (i) When the corporation needed to expand its wings in international business, she was given charge of those operations. During this time, she devised processes for active marketing of POWERGRID capabilities and bagged contracts in 4 new countries.
- (ii) When the corporation needed a strong person who can get POWERGRID dues from the financially weakened Distribution companies, she was made the head of Commercial Department. Due to her proactive approach, persistence and team work, the outstanding was brought down to a record low of ~5 days of billing.
- (iii) When the corporation was facing problems (in terms of court cases etc.) from external stakeholders in discharging the CTU functions, she was made the Chief Operating Officer of CTU. Within 6 months, all functions were brought back to normal, issues were sorted out through process innovation and reengineering.

Based on her achievements over the years, recently in April 17 on the occasion of Public Sector Day, she has been conferred with Special Commendation Award for **Outstanding Women Manager in PSE by Honorable President of India** under Scope Excellence award to Central Public Sector Enterprises (CPSEs).